#9 5/16/2018

GENERAL MOTORS



Bridget Burnell Mission Leader - Sustainable Materials Management









WE ARE GENERAL MOTORS

WE ARE COMMITTED TO SAFETY IN EVERYTHING WE DO

WE EARN CUSTOMERS FOR LIFE

WE BUILD BRANDS THAT INSPIRE PASSION AND LOYALTY

TRANSLATE BREAKTHROUGH TECHNOLOGIES INTO VEHICLES AND EXPERIENCES THAT PEOPLE I

E CREATE SUSTAINABLE SOLUTIONS THAT IMPROVE THE COMMUNITIES IN WHICH WE LIVE AND WE

What We Do
DELIVER SAFER, SIMPLER
AND SUSTAINABLE
SOLUTIONS

How We Do This
BY PUTTING THE
CUSTOMER AT THE
CENTER OF
EVERYTHING WE DO

Why We Exist

TO MOVE HUMANITY FORWARD

Zero Crashes, Zero Emissions, Zero Congestion



ENVIRONMENTAL PRINCIPLES

As a responsible corporate citizen, GM is dedicated to protecting human health, natural resources and the global environment. This dedication reaches further than compliance with the law to encompass the integration of sound environmental practices into our business decisions. The following Environmental Principles provide guidance to GM personnel worldwide in the conduct of their daily business practices.

- 1. We are committed to actions to restore and preserve the environment.
- 2. We are committed to reducing waste and pollutants, conserving resources and recycling materials at every stage of the product life cycle.
- 3. We will continue to participate actively in educating the public regarding environmental conservation.
- 4. We will continue to pursue vigorously the development and implementation of technologies for minimizing pollutant emissions.
- 5. We will continue to work with all government entities for the development of technically sound and financially responsible environmental laws and regulations.
- 6. We will continually assess the impact of our plants and products on the environment and the communities in which we live and operate with a goal of continuous improvement.



2020 SUSTAINABILITY GOALS

Manufacturing Commitments

- Renewable Energy 125 MW goal
- CO₂ Footprint 20% Reduction (CO2e tons/veh)*
- Energy Use 20 % Reduction (MWH/veh)*
- Water Use 15% Reduction (m3/veh)*
- VOC Emissions from Paint Shops
 10% Reduction goal (kg/veh)

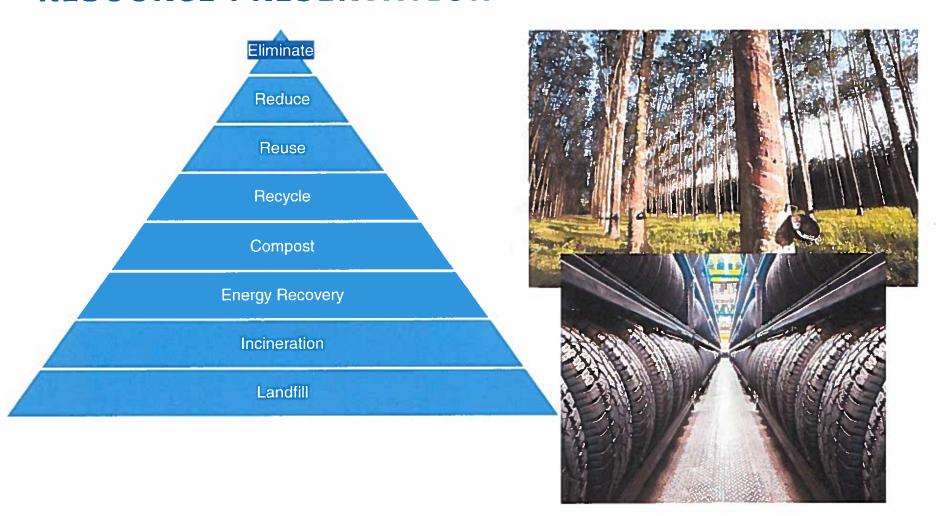
2010 baseline



- Landfill Free 150 Operations
- Total Waste 40% Reduction (kg/veh)
- Biodiversity 100% WHC Certified Mfg sites
- Community Outreach 100% manufacturing sites



RESOURCE PRESERVATION





RESOURCE PRESERVATION

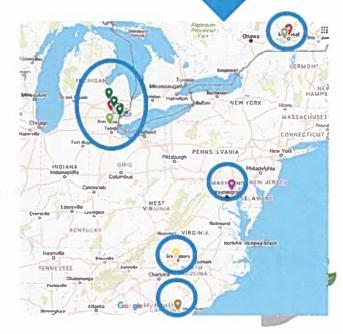
Responsible Sourcing

Resources out of Place

Value Supply Web

DYP Network





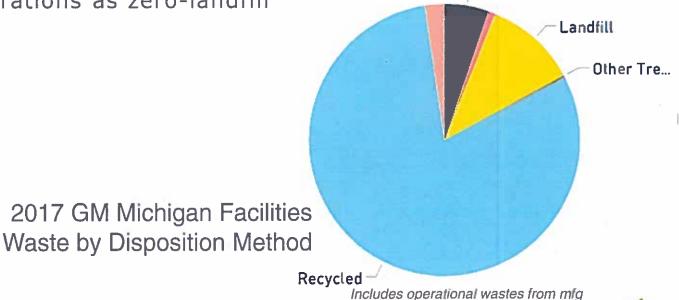
WASTE REDUCTION EFFORTS

From 2010 to 2017 Global Operations GM has

- Reduced Total Waste (kg/v) 25%
- Went from zero reuse to 139 k-tons of material reused

 Improved data collection and tracking across the globe, including non-manufacturing operations

- Certified 142 operations as zero-landfill



Energy Recovery

LANDFILL FREE: BUSINESS CASE FOR ZERO WASTE

Risks

 Upfront cost and investment



Benefits

- Bottom line improvements
- Improved reputation and branding
- Innovation
- Risk reduction
- Community & employee relations

\$1B

Revenue

LANDFILL-FREE COSTS

Going landfill-free requires investment and a long-term view. Upfront costs generally decrease in time, with revenue generated from recycling helping to offset the initial investment





LANDFILL FREE: GM PROGRAM

142 LF Operations in 15 Countries

over 20 LF
Operations in
Michigan



Created a "Business Case for Zero Waste" Blueprint published to encourage and mentor others

BEYOND 2020

Transforming Transportation through personal mobility, converging:

- Ride Sharing
 - Reduce congestion & emissions
- Autonomy
 - Safety Focus
- Electrification
 - At least 20 new EVs by 2023
- Connectivity
 - Integrating advanced technologies

Sustainable Materials Management

- Materials Life Cycle Analysis assessment
 - "Cradle to Cradle" mindset
 - Design for Reuse & Supply chain engagement
 - Zero Waste Aspiration
- Energy, Water, GHGs
 - 100% Renewable
 - Minimizing consumption
 - Supply chain & Transportation
- Global Leadership & Engagement







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